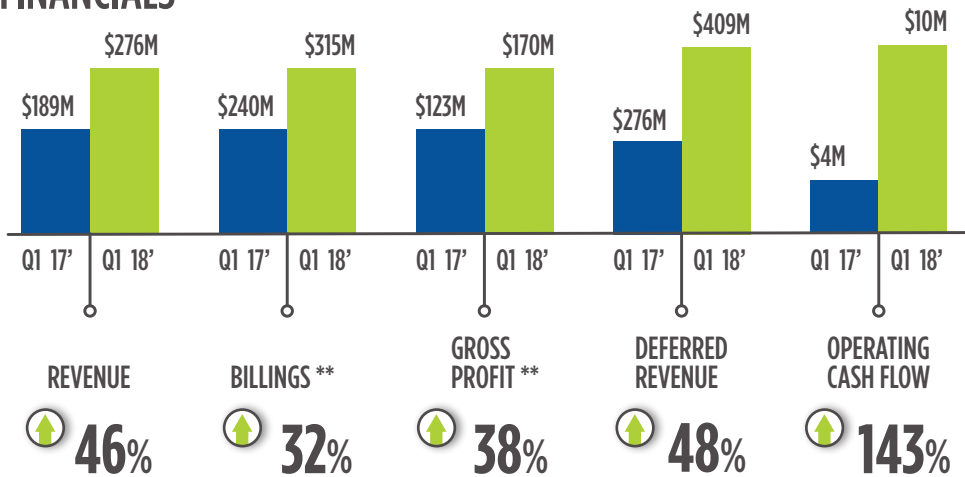
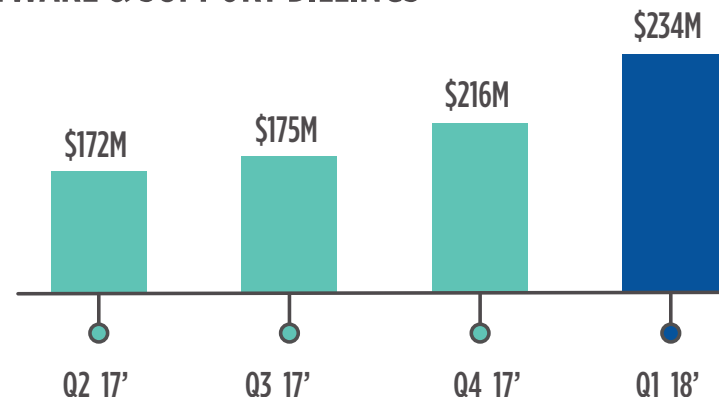


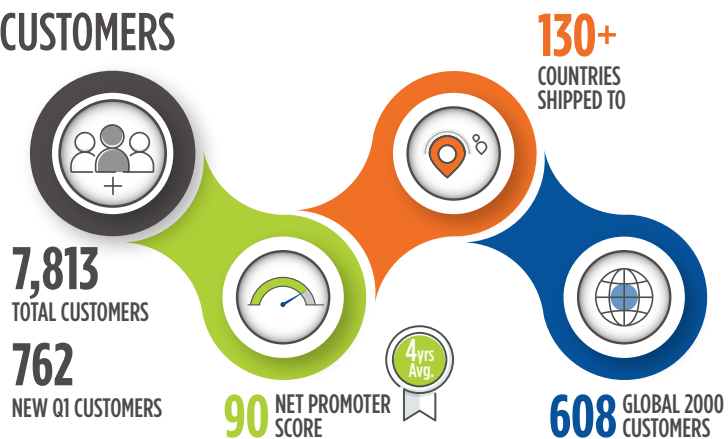
FINANCIALS



SOFTWARE & SUPPORT BILLINGS***



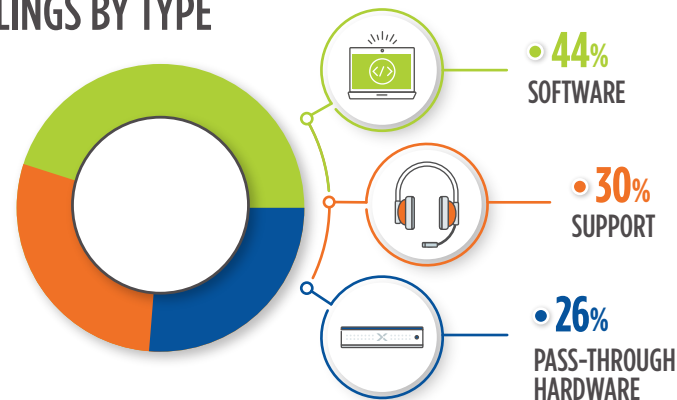
CUSTOMERS



FORBES

- 2 OF THE FORBES GLOBAL 5
- 5 OF THE FORBES GLOBAL 10
- 32 OF THE FORBES GLOBAL 50
- 60 OF THE FORBES GLOBAL 100

Q1 BILLINGS BY TYPE



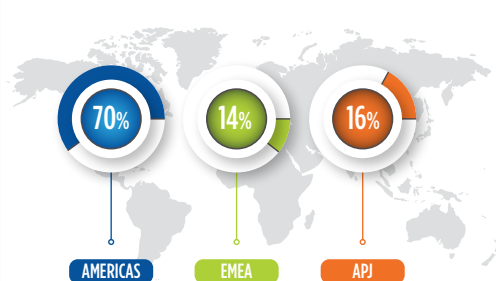
AHV*



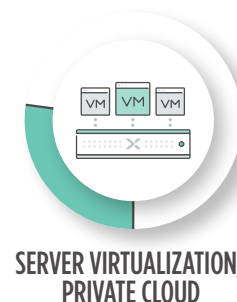
EMPLOYEES



Q1 REVENUE BY REGION



Q1 NEW CUSTOMER WORKLOAD DISTRIBUTION



* Based on a rolling 4 qtr. average

** Reconciliations between GAAP and non-GAAP financial measures and key performance measures are provided in the tables of the Q1 FY18 press release.

*** Calculated as Total Billings minus Cost of Hardware