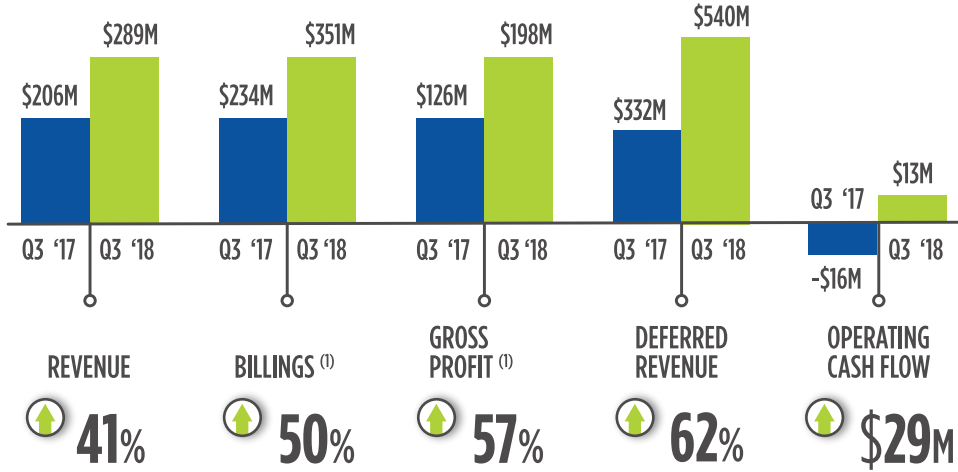
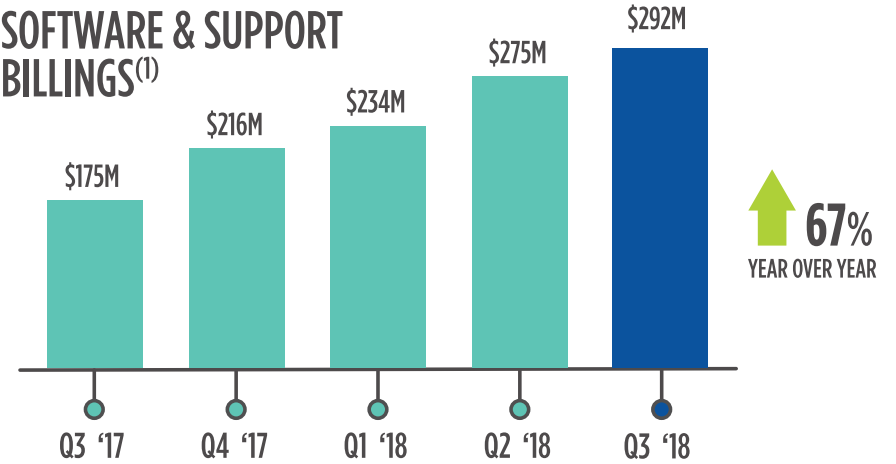


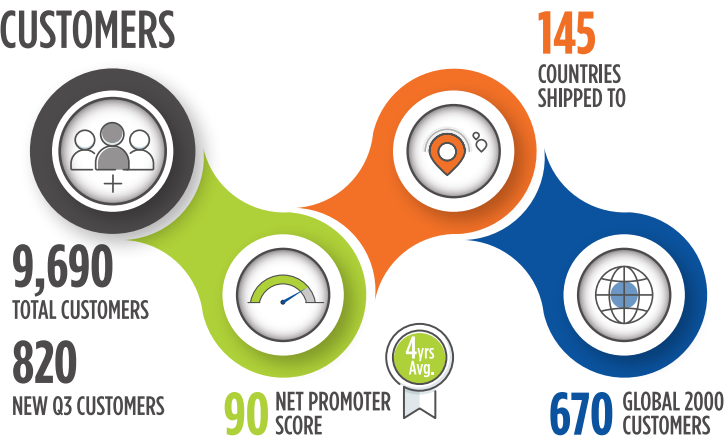
FINANCIALS



SOFTWARE & SUPPORT BILLINGS (1)



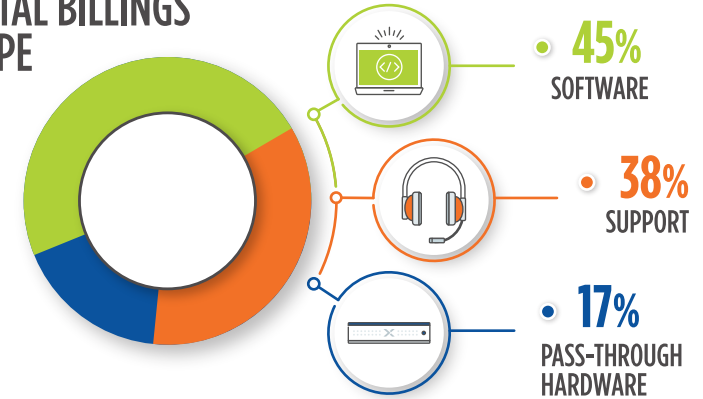
CUSTOMERS



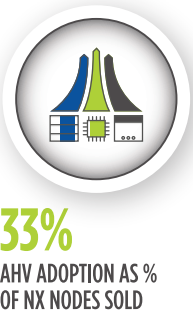
FORBES

- 2 OF THE FORBES GLOBAL 5
- 5 OF THE FORBES GLOBAL 10
- 33 OF THE FORBES GLOBAL 50
- 63 OF THE FORBES GLOBAL 100

Q3 TOTAL BILLINGS BY TYPE



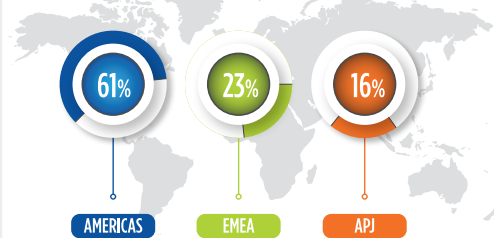
AHV (2)



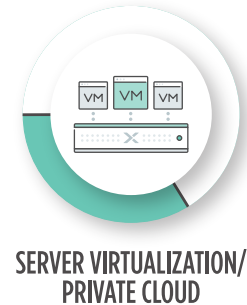
EMPLOYEES



Q3 SOFTWARE & SUPPORT BOOKINGS BY REGION



Q3 NEW CUSTOMER WORKLOAD DISTRIBUTION



(1) Reconciliations between GAAP and non-GAAP financial measures and key performance measures are provided in the tables of the Q3 FY18 press release.

(2) Based on a rolling 4 qtr. average