# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM S-8 REGISTRATION STATEMENT

UNDER
THE SECURITIES ACT OF 1933

# NUTANIX, INC.

(Exact name of Registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation or organization)

27-0989767 (I.R.S. Employer Identification No.)

1740 Technology Drive, Suite 150
San Jose, California 95110
(Address of principal executive offices, including zip code)

2016 Equity Incentive Plan 2016 Employee Stock Purchase Plan 2011 Stock Plan 2010 Stock Plan (Full title of the plan)

Dheeraj Pandey Chief Executive Officer and Chairman Nutanix, Inc. 1740 Technology Drive, Suite 150 San Jose, California 95110 (408) 216-8360

(Name, address and telephone number, including area code, of agent for service)

Copies to:

Jeffrey D. Saper, Esq. Mark B. Baudler, Esq. Andrew D. Hoffman, Esq. Wilson Sonsini Goodrich & Rosati, P.C. 650 Page Mill Road Palo Alto, California 94304 (650) 493-9300

Non-accelerated filer

Eric S. Whitaker, Esq. Olive Huang, Esq. Nutanix, Inc. 1740 Technology Drive, Suite 150 San Jose, California 95110 (408) 216-8360

Smaller reporting company

Indicate by check mark	whether the reg	gistrant is a large accelerated filer, an accelerated filer, a no	n-accelerated filer, or a smaller reporting company. Se	ee the
definitions of "large acco	elerated filer,"	"accelerated filer" and "smaller reporting company" in Rul	le 12b-2 of the Exchange Act (Check one).	
Large accelerated filer			Accelerated filer	

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☑ (Do not check if a smaller reporting company)

#### CALCULATION OF REGISTRATION FEE

Title of Securities to be Registered	Amount to be Registered (1)	Proposed Maximum Offering Price Per Share	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee

Class A common stock, \$0.000025 par value per share				
—2016 Equity Incentive Plan	22,400,000(2)	\$16.00(9)	\$358,400,000.00	\$36,090.88
—2016 Employee Stock Purchase Plan	3,800,000(3)	\$13.60(10)	\$ 51,680,000.00	\$ 5,204.18
—2011 Stock Plan	1,760,168(4)	—(11)	_	_
—2010 Stock Plan	39,038,363(5)	—(11)	_	_
Class B common stock, \$0.000025 par value per share				
—2011 Stock Plan (Options)	1,760,168(6)	\$ 0.49(12)	\$ 862,482.32	\$ 86.85
—2010 Stock Plan (Options)	23,483,382(7)	\$ 4.75(13)	\$111,546,064.50	\$11,232.69
—2010 Stock Plan (RSUs)	15,554,981(8)	\$16.00(9)	\$248,879,696.00	\$25,062.19
TOTAL:	66,998,531		\$771,368,242.82	\$77,676.78

- Pursuant to Rule 416(a) of the Securities Act of 1933, as amended, this Registration Statement shall also cover any additional shares of the Registrant's Class A common stock, \$0.000025 par value per share ("Class A common stock") or the Registrant's Class B common stock, \$0.000025 par value per share ("Class B common stock") that become issuable under the 2016 Equity Incentive Plan ("2016 Plan"), 2016 Employee Stock Purchase Plan ("2016 ESPP"), 2011 Stock Plan ("2011 Plan") and 2010 Stock Plan ("2010 Plan" and together with the 2011 Plan, the "Existing Plans") by reason of any stock dividend, stock split, recapitalization or other similar transaction effected without receipt of consideration that increases the number of the Registrant's outstanding shares of Class A common stock or Class B common stock.
- (2) Represents 22,400,000 shares of Class A common stock initially reserved for issuance pursuant to future awards under the 2016 Plan. To the extent that any awards outstanding under the Existing Plans expire or are terminated subsequent to the date of this Registration Statement, no more than 38,667,284 shares of Class B common stock reserved for issuance pursuant to such awards will become available for issuance as shares of Class A common stock under the 2016 Plan. See footnotes 6, 7 and 8 below.
- (3) Represents 3,800,000 shares of Class A common stock initially reserved for issuance pursuant to future awards under the 2016 ESPP.
- (4) Represents 1,760,168 shares of Class A common stock issuable upon the conversion of shares of Class B common stock underlying equity awards outstanding under the 2011 Plan as of the date of this Registration Statement.
- (5) Represents 39,083,363 shares of Class A common stock issuable upon the conversion of shares of Class B common stock underlying equity awards outstanding under the 2010 Plan as of the date of this Registration Statement.
- (6) Represents 1,760,168 shares of Class B common stock reserved for issuance pursuant to stock option awards outstanding under the 2011 Plan as of the date of this Registration Statement. To the extent that any such awards expire or are terminated subsequent to the date of this Registration Statement, the shares of Class B common stock reserved for issuance pursuant to such awards will become available for issuance as shares of Class A common stock under the 2016 Plan. No more than 38,667,284 shares of Class A common stock will become available for issuance under the 2016 Plan from the Existing Plans as described in the preceding sentence. See footnote 2 above.
- (7) Represents 23,483,382 shares of Class B common stock reserved for issuance pursuant to stock option awards outstanding under the 2010 Plan as of the date of this Registration Statement. To the extent that any such awards expire or are terminated subsequent to the date of this Registration Statement, the shares of Class B common stock reserved for issuance pursuant to such awards will become available for issuance as shares of Class A common stock under the 2016 Plan. No more than 38,667,284 shares of Class A common stock will become available for issuance under the 2016 Plan from the Existing Plans as described in the preceding sentence. See footnote 2 above.
- (8) Represents 15,554,981 shares of Class B common stock reserved for issuance pursuant to restricted stock unit awards outstanding under the 2010 Plan as of the date of this Registration Statement. To the extent that any such awards expire or are terminated subsequent to the date of this Registration Statement, the shares of Class B common stock reserved for issuance pursuant to such awards will become available for issuance as shares of Class A common stock under the 2016 Plan. No more than 38,667,284 shares of Class A common stock will become available for issuance under the 2016 Plan from the Existing Plans as described in the preceding sentence. See footnote 2 above.
- (9) Estimated in accordance with Rule 457(h) solely for the purpose of calculating the registration fee on the basis of \$16.00 per share, which is the initial public offering price set forth on the cover page of the Registrant's Prospectus dated September 29, 2016 relating to its initial public offering (the "Prospectus").
- (10) Estimated in accordance with Rule 457(h) solely for the purpose of calculating the registration fee on the basis of 85% of \$16.00, the initial public offering price set forth on the cover page of the Registrant's Prospectus. Pursuant to the 2016 ESPP, for each offering period, the purchase price of the shares of common stock reserved for issuance thereunder will be at least 85% of the lower of the fair market value of the common stock on the first trading day of the offering period or on the exercise date.
- (11) Pursuant to Rule 457(i), there is no fee associated with the registration of shares of Class A common stock issuable upon the conversion of shares of Class B common stock (a convertible security) being registered under this Registration Statement because no additional consideration will be received in connection with the conversion of shares of Class B common stock.
- (12) Estimated in accordance with Rule 457(h) solely for the purpose of calculating the registration fee on the basis of \$0.49, the weighted average price per share of outstanding option awards under the 2011 Plan as of the date of this Registration Statement.
- (13) Estimated in accordance with Rule 457(h) solely for the purpose of calculating the registration fee on the basis of \$4.75, the weighted average price per share of outstanding option awards under the 2010 Plan as of the date of this Registration Statement.

#### PART I

#### INFORMATION REQUIRED IN THE PROSPECTUS

The information specified in Item 1 and Item 2 of Part I of Form S-8 is omitted from this Registration Statement on Form S-8 (the "Registration Statement") in accordance with the provisions of Rule 428 under the Securities Act of 1933, as amended (the "Securities Act"), and the introductory note to Part I of Form S-8. The documents containing the information specified in Part I of Form S-8 will be delivered to the participants in the equity benefit plans covered by this Registration Statement as specified by Rule 428(b)(1) under the Securities Act.

#### PART II

#### INFORMATION REQUIRED IN REGISTRATION STATEMENT

#### Item 3. Incorporation of Documents by Reference.

Nutanix, Inc. (the "Registrant") hereby incorporates by reference into this Registration Statement the following documents previously filed with the Securities and Exchange Commission (the "Commission"):

- (1) The Registrant's Prospectus dated September 29, 2016, filed with the Commission pursuant to Rule 424(b) under the Securities Act, relating to the Registration Statement on Form S-1, as amended (File Nos. 333-208711 and 333-213876), which contains the Registrant's audited financial statements for the latest fiscal year for which such statements have been filed; and;
- (2) The description of the Registrant's Class A common stock contained in the Company's Registration Statement on Form 8-A (File No. 001-37883) filed with the Commission on September 19, 2016, pursuant to Section 12(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including any amendment or report filed for the purpose of updating such description.

All documents filed by the Registrant pursuant to Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act on or after the date of this Registration Statement and prior to the filing of a post-effective amendment to this Registration Statement that indicates that all securities offered have been sold or that deregisters all securities then remaining unsold shall be deemed to be incorporated by reference in this Registration Statement and to be part hereof from the date of filing of such documents; *provided*, *however*, that documents or information deemed to have been furnished and not filed in accordance with the rules of the Commission shall not be deemed incorporated by reference into this Registration Statement. Any statement contained in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for purposes of this Registration Statement to the extent that a statement contained herein or in any subsequently filed document which also is deemed to be incorporated by reference herein modifies or supersedes such statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement.

#### Item 4. Description of Securities.

Not applicable.

#### Item 5. Interests of Named Experts and Counsel.

Not applicable.

#### Item 6. Indemnification of Directors and Officers.

Section 145 of the Delaware General Corporation Law authorizes a corporation's board of directors to grant, and authorizes a court to award, indemnity to officers, directors and other corporate agents.

As permitted by Section 102(b)(7) of the Delaware General Corporation Law, the Registrant's amended and restated certificate of incorporation includes provisions that eliminate the personal liability of its directors for monetary damages for breach of their fiduciary duty as directors, excluding liability for any breach of the duty of loyalty.

In addition, as permitted by Section 145 of the Delaware General Corporation Law, the amended and restated certificate of incorporation and amended and restated bylaws of the Registrant provide that:

- The Registrant shall indemnify its directors and officers for serving the Registrant in those capacities or for serving other business enterprises at the Registrant's request, to the fullest extent permitted by Delaware law. Delaware law provides that a corporation may indemnify such person if such person acted in good faith and in a manner such person reasonably believed to be in or not opposed to the best interests of the Registrant and, with respect to any criminal proceeding, had no reasonable cause to believe such person's conduct was unlawful.
- The Registrant may, in its discretion, indemnify employees and agents in those circumstances where indemnification is permitted by applicable
- The Registrant is required to advance expenses, as incurred, to its directors and officers in connection with defending a proceeding, except that such director or officer shall undertake to repay such advances if it is ultimately determined that such person is not entitled to indemnification.
- The Registrant will not be obligated pursuant to the amended and restated bylaws to indemnify a person with respect to proceedings initiated by that person, except with respect to proceedings authorized by the Registrant's board of directors or brought to enforce a right to indemnification.
- The rights conferred in the amended and restated certificate of incorporation and amended and restated bylaws are not exclusive, and the
  Registrant is authorized to enter into indemnification agreements with its directors, officers, employees and agents and to obtain insurance to
  indemnify such persons.
- The Registrant may not retroactively amend the bylaw provisions to reduce its indemnification obligations to directors, officers, employees and agents.

The Registrant has entered into separate indemnification agreements with each of its directors and officers that provide the maximum indemnity allowed to directors and executive officers by Section 145 of the Delaware General Corporation Law and also to provide for certain additional procedural protections. The Registrant also maintains directors and officers insurance to insure such persons against certain liabilities.

These indemnification provisions and the indemnification agreements entered into between the Registrant and its officers and directors may be sufficiently broad to permit indemnification of the Registrant's officers and directors for liabilities (including reimbursement of expenses incurred) arising under the Securities Act.

See also the undertakings set out in response to Item 9 herein.

#### Item 7. Exemption from Registration Claimed.

Not applicable.

#### Item 8. Exhibits.

See Exhibit Index immediately following the Signature Page.

#### Item 9. Undertakings.

- A. The undersigned Registrant hereby undertakes:
  - (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:

- (i) To include any prospectus required by Section 10(a)(3) of the Securities Act;
- (ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement; and
- (iii) To include any material information with respect to the plan of distribution not previously disclosed in the Registration Statement or any material change to such information in the Registration Statement.

*Provided, however*, that paragraphs (A)(1)(i) and (A)(1)(ii) do not apply if the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the Commission by the Registrant pursuant to Section 13 or Section 15(d) of the Exchange Act that are incorporated by reference in this Registration Statement.

- (2) That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- B. The undersigned Registrant hereby undertakes that, for purposes of determining any liability under the Securities Act, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in the Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- C. Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, the registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of San Jose, State of California, on September 30, 2016.

#### **NUTANIX, INC.**

By: /s/ Dheeraj Pandey

Dheeraj Pandey

Chief Executive Officer and Chairman

#### POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Dheeraj Pandey and Duston M. Williams, and each of them, as his true and lawful attorneys-in-fact, proxies and agents, each with full power of substitution and resubstitution, for him in any and all capacities, to sign this registration statement on Form S-8 and any or all amendments (including post-effective amendments), and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact, proxies and agents full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully for all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact, proxies and agents, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this registration statement on Form S-8 has been signed by the following persons in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>	
/s/ Dheeraj Pandey	Chief Executive Officer and Chairman	September 30, 2016	
Dheeraj Pandey	(Principal Executive Officer)	-	
/s/ Duston M. Williams	Chief Financial Officer	September 30, 2016	
Duston M. Williams	(Principal Financial Officer)	T. P. T.	
/s/ Kenneth W. Long III	Vice President, Corporate Controller and Chief	September 30, 2016	
Kenneth W. Long III	Accounting Officer (Principal Accounting Officer)	•	
/s/ Steven J. Gomo	Director	September 30, 2016	
Steven J. Gomo		•	
/s/ John McAdam	Director	September 30, 2016	
John McAdam			
/s/ Ravi Mhatre	Director	September 30, 2016	
Ravi Mhatre			
/s/ Jeffrey T. Parks	Director	September 30, 2016	
Jeffrey T. Parks			
/s/ Michael P. Scarpelli	Director	September 30, 2016	
Michael P. Scarpelli		-	
/s/ Bipul Sinha Bipul Sinha	Director	September 30, 2016	

#### INDEX TO EXHIBITS

Exhibit		Incorporated by Reference			
Number	Description	Form	File No.	Exhibit	Filing Date
4.1	Specimen Class A Common Stock Certificate of the Registrant	S-1/A	333-208711	4.2	4/4/2016
4.2	2010 Stock Plan and forms of equity agreements thereunder	S-1	333-208711	10.2	8/16/2016
4.3	2011 Stock Plan and forms of equity agreements thereunder	S-1	333-208711	10.3	12/22/2015
4.4	2016 Equity Incentive Plan and forms of equity agreements thereunder	S-1/A	333-208711	10.4	9/19/2016
4.5	2016 Employee Stock Purchase Plan and forms of equity agreements thereunder	S-1/A	333-208711	10.5	9/19/2016
5.1	Opinion of Wilson Sonsini Goodrich & Rosati, Professional Corporation				
23.1	Consent of Deloitte & Touche LLP, Independent Registered Public Accounting Firm				
23.2	Consent of Wilson Sonsini Goodrich & Rosati, Professional Corporation (contained in Exhibit 5.1 hereto)				
24.1	Power of Attorney (contained on signature page hereto)				

Nutanix, Inc. 1740 Technology Drive, Suite 150 San Jose, California 95110

Re: Registration Statement on Form S-8

Ladies and Gentlemen:

We have examined the Registration Statement on Form S-8 (the "Registration Statement") to be filed by Nutanix, Inc., a Delaware corporation, with the Securities and Exchange Commission on or about the date hereof, in connection with the registration under the Securities Act of 1933, as amended, of an aggregate of 66,998,531 shares of Class A common stock, par value \$0.000025 per share, and 40,798,531 shares of Class B common stock, par value \$0.000025 per share, consisting of: (i) 22,400,000 shares of Class A common stock reserved for issuance under the 2016 Equity Incentive Plan, (ii) 3,800,000 shares of Class A common stock reserved for issuance under the 2011 Stock Plan (and the 1,760,168 shares of Class A common stock issuable upon conversion of such shares of Class B common stock), and (iv) 39,038,363 shares of Class B common stock reserved for issuance under the 2010 Stock Plan (and the 39,038,363 shares of Class A common stock issuable upon conversion of such shares of Class B common stock) (which plans are referred to herein as the "Plans" and which shares of Class A common stock and Class B common stock are collectively referred to herein as the "Shares").

On the basis of the foregoing, and in reliance thereon, we are of the opinion that the Shares, when issued and sold in the manner referred to in the Plans and pursuant to the agreements that accompany the Plans, will be legally and validly issued, fully paid, and nonassessable.

We consent to the use of this opinion as an exhibit to the Registration Statement, and further consent to the use of our name wherever appearing in the Registration Statement and any amendments thereto.

Very truly yours,

WILSON SONSINI GOODRICH & ROSATI Professional Corporation

/s/ Wilson Sonsini Goodrich & Rosati, P.C.

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in this Registration Statement on Form S-8 of our report dated September 12, 2016 (except for Note 16, as to which the date is September 27, 2016), relating to the consolidated financial statements of Nutanix, Inc. and its subsidiaries appearing in the Registration Statement No. 333-20871.

/s/ DELOITTE & TOUCHE LLP

San Jose, California September 27, 2016