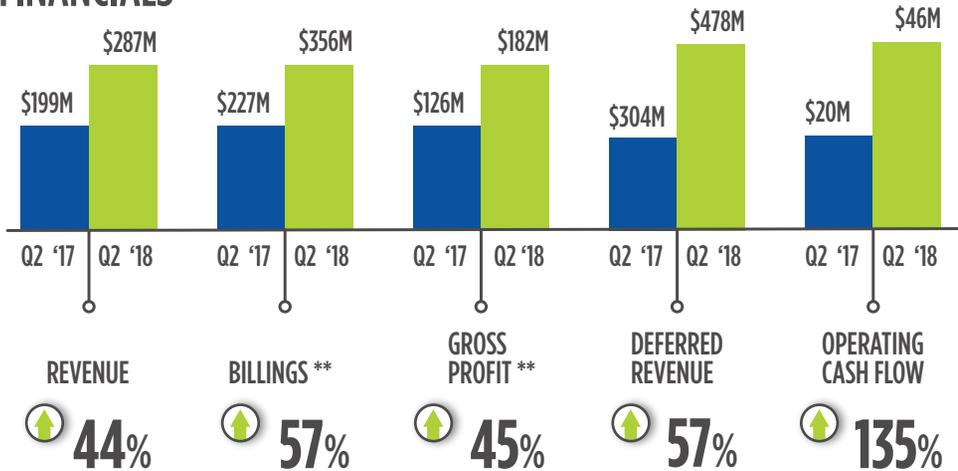
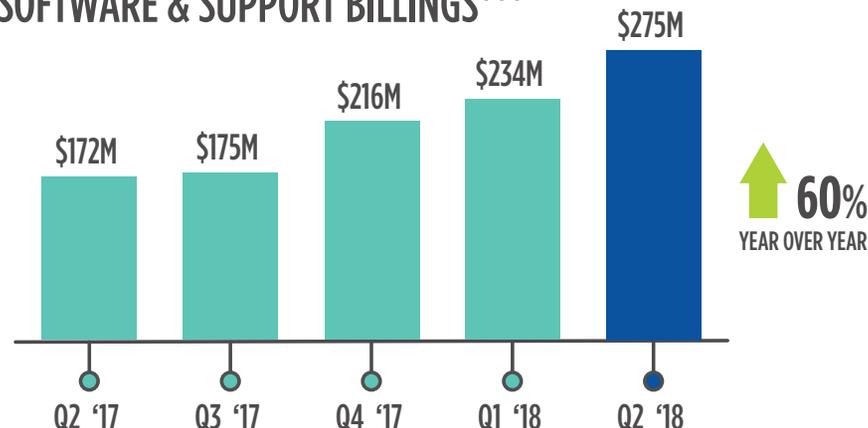


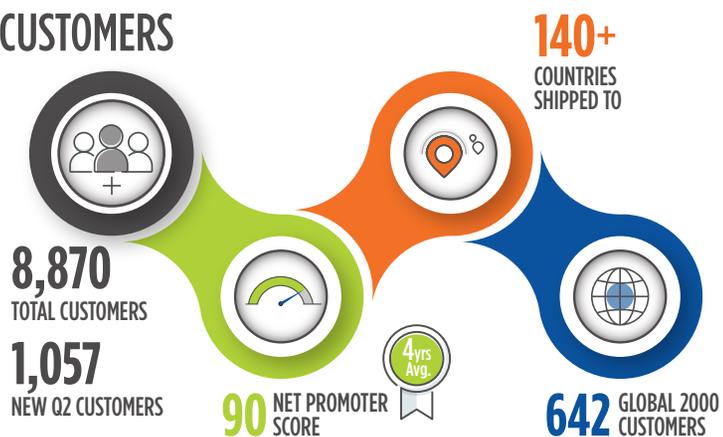
FINANCIALS



SOFTWARE & SUPPORT BILLINGS***



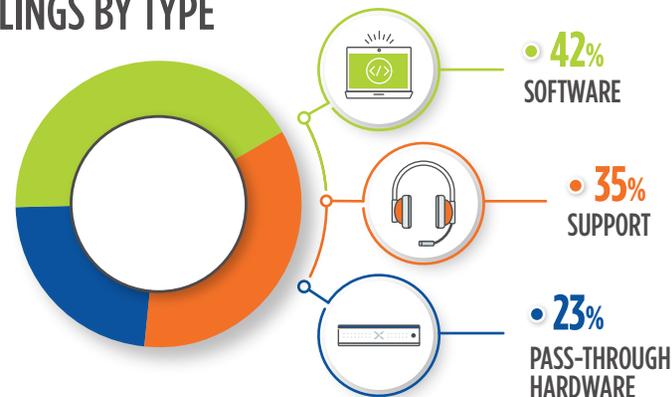
CUSTOMERS



FORBES

- 2 OF THE FORBES GLOBAL 5
- 5 OF THE FORBES GLOBAL 10
- 33 OF THE FORBES GLOBAL 50
- 62 OF THE FORBES GLOBAL 100

Q2 BILLINGS BY TYPE



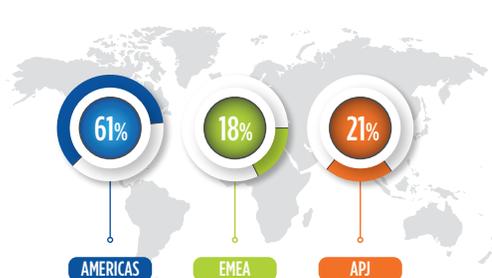
AHV*



EMPLOYEES



Q2 REVENUE BY REGION



Q2 NEW CUSTOMER WORKLOAD DISTRIBUTION



* Based on a rolling 4 qtr. average

** Reconciliations between GAAP and non-GAAP financial measures and key performance measures are provided in the tables of the Q2 FY18 press release.

*** Calculated as Total Billings minus Cost of Hardware