



Wipro Expands Partnership with Nutanix to Launch a New Nutanix Business Unit

March 11, 2024

The new business unit will empower mutual clients to accelerate digital transformation, and hybrid multicloud innovation

EAST BRUNSWICK, N.J. & SAN JOSE, Calif. & BENGALURU, India--(BUSINESS WIRE)--Mar. 11, 2024-- Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO), a leading technology services and consulting company, and Nutanix, Inc. (NASDAQ: NTNX), a leader in hybrid multicloud computing, today announced the launch of a new Nutanix-focused business unit. Together, they will help mutual clients accelerate their digital and hybrid multicloud journeys and maximize the value of their Nutanix Cloud investments.

The new business unit will combine the industry expertise of [Wipro FullStride Cloud](#) with Nutanix Cloud Platform to enhance joint solution engineering and expand go-to-market strategies. The engagement aims to enhance agility, speed, and innovation for enterprises and help them build more powerful, resilient, and agile cloud operating models. This commitment is aligned to Wipro's broader strategy of driving growth through strategic partnership and a multi-year plan to jointly target this multi-billion-dollar market opportunity across cloud infrastructure, IT applications, edge, and AI computing.

Tarkan Maner, Chief Commercial Officer, Nutanix, said, "In the hybrid multicloud era, enterprises need a unified platform to securely and efficiently run their applications and data anywhere. We are partnering with Wipro to leverage our combined strengths and help large enterprises implement digital transformation strategies. Together, we aim to empower enterprises with intelligent cloud capabilities, maximizing the benefits of their technology investments. This includes faster time to market, a competitive edge, and improved efficiency and security."

Leveraging shared ecosystem partners, the new business unit will address the increasing demand for hybrid multicloud, modernized application and database platforms, hybrid end-user computing, AI computing, and edge modernization solutions. This alliance will involve consulting, design, and engineering to provide cutting-edge solutions for customers. The Nutanix-powered joint offerings, including AI-ready infrastructure solutions for the enterprise, will seamlessly integrate with Wipro's ai360 ecosystem initiatives, accelerating the development of collaborative solutions.

Jo Debecker, Senior Vice President, and Global Head of Wipro FullStride Cloud, Wipro Limited, said, "Wipro's joint solutions, powered by Nutanix, will help clients across every major industry deliver new experiences and innovations to their end users. The dedicated business unit will play a pivotal role in harnessing the transformative capabilities of hybrid multicloud, while also actively contributing to the sustainability efforts by reducing energy consumption and carbon footprint in data centers."

Wipro and Nutanix are partnering to offer digital transformation services in various sectors, focusing on banking, healthcare, and consumer and retail. Wipro will utilize its pool of domain experts, including those gained through acquisitions like Capco and Designit. Wipro will be significantly scaling the technical competency in Nutanix solutions for multicloud infrastructure, hyperconverged platforms, database services, AI computing, and end-user computing, and will have cross-trained professionals for these areas over the next two years.

For more information on Wipro's collaboration with Nutanix, please visit [Wipro and Nutanix Global Partnership - Nutanix Alliance - Partner Ecosystem](#).

About Wipro Limited

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading technology services and consulting company focused on building innovative solutions that address clients' most complex digital transformation needs. Leveraging our holistic portfolio of capabilities in consulting, design, engineering, and operations, we help clients realize their boldest ambitions and build future-ready, sustainable businesses. With over 240,000 employees and business partners across 65 countries, we deliver on the promise of helping our customers, colleagues, and communities thrive in an ever-changing world. For additional information, visit us at www.wipro.com.

About Nutanix

Nutanix is a global leader in cloud software, offering organizations a single platform for running apps and data across clouds. With Nutanix, companies can reduce complexity and simplify operations, freeing them to focus on their business outcomes. Building on its legacy as the pioneer of hyperconverged infrastructure, Nutanix is trusted by companies worldwide to power hybrid multicloud environments consistently, simply, and cost-effectively. Learn more at www.nutanix.com or follow us on social media @nutanix.

Wipro Forward-Looking Statements

The forward-looking statements contained herein represent Wipro's beliefs regarding future events, many of which are by their nature, inherently uncertain and outside Wipro's control. Such statements include, but are not limited to, statements regarding Wipro's growth prospects, its future financial operating results, and its plans, expectations, and intentions. Wipro cautions readers that the forward-looking statements contained herein are subject to risks and uncertainties that could cause actual results to differ materially from the results anticipated by such statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, complete proposed corporate actions, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our business and industry.

Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange

Commission, including, but not limited to, Annual Reports on Form 20-F. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

Nutanix Forward-Looking Statements

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Source: Nutanix, Inc.